

## Hitting the Spot: A Customizable Solution that Meets Your Unique Needs

A Virtual Environment that works for CPS and their clients

### Who's the client?

Consolidated Purchasing Solutions

Founded in 2001, Consolidated Purchasing Solutions (CPS) offers specialized purchasing services to restaurants across the country, using economics of scale to create cost savings. The Company uses a template for new restaurant clients that starts with learning what food items chefs are particular about; then reviews their distributors, various contracts and tracks pricing and food costs and finally works with management to lower costs. CPS has worked with regional chains such as Urban Flats and Dexter's, and specialty operations like Del Frisco's Steakhouse and Puff 'n Stuff Catering.

### What did they need help with?

In addition to specialized purchasing services, CPS provides licensed accounting software and manages their client's books for them. As an added feature, the Company offers a variety of software applications, such as Microsoft Outlook, Word, and Excel in addition to commonly used accounting software QuickBooks. They needed a way to provide secure, dedicated access to multiple users simultaneously from anywhere, anytime. And like so many small to mid-size business today, they needed a solution that could grow as they did.

In addition to the licensed software and secure dedicated access for multiple users - CPS needed a solution that could maintain, and update the various software versions their clients were running. And what the heck, you guessed it - they wanted a solution that would also handle backups as well.

### Why Spiderhost?

Because we're the experts! Why else? It's true, we are the experts, but actually, CPS came to us on a customer's referral. We focus on providing solutions to small to mid-size businesses - that once were thought to be only available to the big boys. We able to create a solution that met all of Consolidated Purchasing solutions' needs without sending them to the poor house.

### The Process

Through our SpiderOffice solution, powered by Citrix Access Essentials, we created a Virtual Environment for CPS that was extremely efficient, cost effective and user friendly for their clients. Through Windows Server 2003 Citrix Access Essentials provides centralized licensed applications, management and updates; client and server resource redirection, and multi-user access up to 75 users. Through secure web-enabled access, each user or CPS client has customizable remote desktops at their fingertips.

CPS has the ability to provide each client with a desktop that meets their individual needs. Bonus for CPS! And because SpiderOffice allows up to 75 users, CPS will have no problem as the Company adds new clients. Routine backups conducted by our Support Team and additional precautionary steps ensure the safety of their data.

### The Results

Consolidated Purchasing Solutions received a solution that met their unique needs and their budget. Their clients have secure access to critical business systems - anywhere, anytime. All they need is access to the Web. CPS doesn't have to worry about software licensing, routine maintenance or necessary updates - SpiderOffice takes care of it all - and enables CPS to continue to grow their client base seamlessly.