

## A Slam Dunk – Securing your network with a partner you can trust

The Orlando Magic – Orlando's premiere professional sports team

### Who's the client?

Orlando Magic

The Orlando Magic hit the National Basketball Association scene during the 1989-90 season. Since then the franchise has made eight trips to the playoffs, won two Atlantic Division Championships (1995, 1996), captured one Eastern Conference title (1995), and had three 50-win seasons, including a franchise record 60 victories in 1995-96. The Magic are coached by Stan Van Gundy and play in the Amway Arena.

### What did they need help with?

Like so many organizations – as the Magic grew, so did their IT needs. With multiple locations to connect, more remote users and increased traffic they had simply outgrown their existing Internet Security solution and the company who provided it.

They needed an IT partner that was flexible, someone who could work with them as they continued to grow; someone who was highly knowledgeable and someone who could also work with multiple vendors. And because their previous provider was out of state, much of their support in the past had been done remotely. The Magic knew their IT Staff was going to need a local partner, someone who could provide more on-site support.

### Why Spiderhost?

Because the Magic is so widely known within the sports industry they are constantly approached by potential Corporate Partners.

Committed to Central Florida, the Magic tries to partner with local companies who also support the region. We had served as the Magic's Internet Service Provider for a number of years. So naturally, when the time came to look for a new security solution, they turned to their trusted friends at Spiderhost.

### The Process

We set them up with redundant routers to deliver secure, reliable network connectivity to multiple locations including – Amway Arena, the RDV Sportsplex, Corporate Headquarters and the NBA Corporate office. Equipped with a whole slew of features including stateful inspection, preventing denial of service attacks, intrusion detection, and real-time performance monitoring, the Magic can rest assured their systems are secure.

We all know life is full of surprises. So, much like the failover solution for their Internet connection, we configured an automatic firewall failover, so if for some reason the Magic's firewall fails, it flows over to a second firewall. They are constantly protected.

One of the Magic's objectives was to securely allow mobile users access to the network. So we customized a VPN solution that allowed their remote users access to necessary applications all while ensuring their critical data would not be compromised.

### The Results

The Magic have not had a major security threat since we implemented their security solution. And equally important, they found an IT partner that continues to meet their changing needs and one who's right around the corner if they need them. We manage their router and firewall, monitoring both - 24x7x365 to ensure they're constantly up and running - and running safely. The IT Staff knows and trusts that when they call, they'll get an answer. They know that when they call, they won't become just a number.